

# *Extra! Extra!*

Volume 1, Issue 4

October/November 2000



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Federal Warehouse Supervisor

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## Saturday (Day) Fever!

Although it's not necessary for you to break out your platform shoes and vinyl bellbotoms (they are back in style you know!), MSASP is announcing it's caught Saturday Fever. Beginning in January, our warehouse doors will be open *every* Saturday, excluding holiday weekends.

We realized that by being open on Saturdays, we are able to reach more customers who perhaps have schedules that

don't allow them to shop between 8am-4pm on weekdays. Saturday shopping is also great for families, whether its selecting a computer for the children or furnishing a rec room. By opening our doors *more* Saturdays per month, we're going to give you the opportunity to come in when it's convenient for you.

Our staff is excited about the change as well because we take

pride in being able to serve you better. Although you may find the atmosphere on a Saturday at the warehouse a bit more "relaxed", you'll still be able to find helpful personnel who are eager to aide you in selecting the property you need.

If you have *never* been to the warehouse on a Saturday, now's a great time to start! See the back page of this newsletter for the remaining Saturdays that we will be open this year. Hope to see you soon!

### MSASP

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Welcome to Surplus Property!

# MSASP Attends MACo and Goes South

MSASP was represented at this year's Maryland Association of Counties in Ocean City, MD. The convention, which ran from August 16-19, was attended by officials from Maryland counties, non-profit organizations, and community members. MSASP was there to promote the warehouse and show booth visitors just how much money they can save by shopping for items at Surplus.

Anne MacKinnon, Director of MSASP and Gary A. Gray, Federal Program

Manager, attended the summer convention for National Association of State Agencies for Surplus



Properties in Savannah, GA in August. The conference had good representation from other state programs and Federal property personnel. The meetings were infor-

mational and productive. "It was helpful to have the opportunity to network with our counterparts in other states," said Ms. MacKinnon, who was elected to Secretary/Treasurer of the association at the summer conference.

MSASP will also attend the 2000 Boy Scout Pow-Wow in Randallstown, MD. Here at Surplus, we work with a lot of Scouting organizations and always look forward to meeting new groups.

# Computer Donation a Success

This past July, MSASP helped West Side Skill Center on Edmonson Avenue in Baltimore City get a few pieces of computer equipment for its student training area. Over four hundred pieces of equipment to be exact. As part of a federal decree, MSASP can donate computer equipment to schools in need for free. West Side Skill Center was able to get CPU's, monitors, printers, and even



a scanner from the warehouse at no charge.

Students learn valuable skills in computer repair and maintenance, and the donation of computers is integral for the program to continue.

Other schools interested in

receiving information on how to receive computers from the Federal Government should call Gary A. Gray at 410-540-4066. If you are not a school or are interested in computer equipment at low prices, visit the state side of our warehouse for some great prices on monitors, CPUs, keyboards, and mice. Our computer section is open for shopping to everyone.



## SURPLUS STORE (STATE)



F350 Utility truck, yellow, 1995, 4 x 4, 4 door, 151,121 miles \$9,070



21" Lawn Mower, Toro, electric start, self-propelled \$75



Auto & Artillery grease, 1.75 lb cans \$1/ea.



Wood dresser \$20



Wooden student desk \$20

State items are subject to availability. For more information, call Mark Hechmer at 410-540-4067.



Wood wardrobe \$35

## SURPLUS STORE (FEDERAL)

Federal items are subject to availability. For more information, call Joe Robinson at 410-540-4099.



Cabinet \$300



Crown Fork Lift \$1,500

### Federal Item of the Month

1969 pump-front red fire truck \$3,684



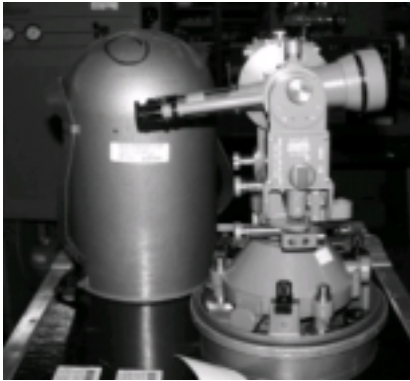
### State Item of the Month

Case front end loader, 1987,  
1395 hours, \$22,000





## SURPLUS STORE (FEDERAL)



Theodolite \$75



Resuscitator \$25



Centrifuge \$75



Homelite Water Pump \$150



Metal Lathe \$1,500



Crown Pallet Jack \$1,950

# Last Training Class of 2000

MSASP is now enrolling students for our last training class of 2000. This free one-day seminar will be held at Fort Meade on **Wednesday, November 15th**. Attendees will leave the class as certified donee screeners for their organization. They will also leave knowing that they now have the opportunity to save up to 60% off their service charges.

These donee screener training classes are open to our non-profit organizations and public agencies. Class attendees will learn the benefits of computer screening and how to perform their own screening at various sites throughout the region. Although MSASP employs skilled screeners of its own, there are benefits to doing your own screening.

To begin with, *you* know your organization best. You know what you are looking for when, and what you'll need for the future. Although you may communicate that to your MSASP representative, there may be times when you simply *see* an item that may be perfect for your organization. Being a trained screener will allow you to search for these items and give you more chances at finding great things for your group.

Another benefit of becoming a screener is that you can do it in your own time. Our MSASP screeners screen throughout the workweek, but they can't be everywhere, at every destination. As a trained screener, you can choose what sites to go to and

*The session was very enlightening.*  
- Pearl Huskins, NAFEO

when, following the published open-screening schedule. After you've found what you need, you simply let your MSASP representative know and we help you to access the items.

Recent class "graduates" have found the program to be immensely rewarding. Pearl Huskins, of the National Association for Equal Opportunity in Higher Education said, "The session was very enlightening." She also enjoyed receiving the informative notebook distributed at sessions which includes information on many helpful subjects including screening, ways that MSASP property can be

distributed, and special rules and regulations of the warehouse. Ms. Huskins also commended the seminar leaders, comprised of MSASP supervisors who are experts in the field of screening.

MSASP holds these sessions once every quarter year. This will be the last class of 2000. If you haven't attended yet, be sure to sign up today. Space is limited to one classroom, and seats are going quickly. This free class can bring unlimited savings to your organization!

## Donee Class Sign-Up Form

To enroll in this helpful, free class, please fill out this form and choose one of the options below to return it to us. Hurry, space is limited! This is the last class this year!

Name \_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Phone \_\_\_\_\_

Send completed forms to:

Mark Hechmer  
PO Box 1039  
Jessup, MD 20794

or

Fax: 410-799-2725  
Email: mhechmer@dgs.state.md.us  
Phone: 410-540-4067

## The Real Wheel Deal

The past few months has seen MSASP selling many state vehicles to our general public customers. These individuals are taking advantage of the great deals on automobiles found at MSASP. Each issue of the newsletter usually features available cars, trucks, or vans, but these items are only a cross-section of what is available.

As you know, MSASP receives new items every single day. In the past, we've made Broncos, Jeep

Cherokees, Fords, and Dodges available to our customers. We also regularly sell items like pickups, pump trucks, and minivans.



The process a vehicle goes through upon arrival at MSASP is tri-fold. When we receive a state surplus vehicle here at MSASP, for the first 30 days, it is only available to government agencies. During days 31-45, non-profit organizations can purchase that

vehicle. If it remains on our lot for 46 days, it becomes available to everyone. After 90 days, the vehicle is sent to auction. So, like most items at MSASP, keep an eye on a vehicle you like, and don't hesitate on purchasing. It won't be here very long!

Uses are countless—first time drivers in a family may feel more comfortable with a car that's already got a feel for the road. Non-profit groups may find something to use as auction or raffle items. Next time you're here, make it a point to visit our upper lot and take a look at the vehicles just waiting to be purchased!

## Next Sealed Bids Announced

MSASP will conduct another sealed bid auction throughout the weeks of **October 30th– November 10th**. For those who have not participated in one of our previous auctions, sealed bids are a great way for anyone (including both our general public customers and donee organizations) to get an "extra" deal on an item.

We take items from our warehouse and place

low starting bids on them. It's up to you to name your own price after that. During the two week session that the bids are open, you may come into the warehouse to investigate the items, and if there's something that catches your eye, decide how much *you* want to pay for it. Place your bid in one of the envelopes we provide you with.

After we close the auction, no more bids are accepted. MSASP staff will then tally the totals and if

you've bid the highest, you'll win the item for whatever you put down on your entry form!

One lucky organization walked away with a Baldwin piano in great condition for only \$900. This time, you have the opportunity to bid on fencing, gas logs, a fireplace and many more items. To find out more about the auctions, please call Mark Hechmer at 410-540-4067.

## MARYLAND STATE AGENCY FOR SURPLUS PROPERTY

8037 Brock Bridge Road  
PO Box 1039  
Jessup, MD 20794

Phone: 410-799-0440  
Fax: 410-799-2725  
Email: [hbrautman@dgs.state.md.us](mailto:hbrautman@dgs.state.md.us)  
[www.dgs.state.md.us/surplus](http://www.dgs.state.md.us/surplus)



### ***Surplus Makes Sense!***

In accordance with all equal-fairness acts, *Extra! Extra!* is accessible to all readers, including those with vision disabilities. For more information, please call 410-540-4061.

## Flea Markets Fare Well

With the cooler weather rapidly approaching and Old Man Winter getting ready to make an appearance, MSASP will soon be saying goodbye to its bimonthly parking lot flea markets. A new addition to the MSASP Saturday schedule, the flea markets have been successful in bringing in new customers and reaching out to current ones.

Each Saturday that the warehouse is open (in appropriate weather), MSASP hosts flea markets in its parking lot. Vendors from the community rent tables and space and sell their wares, which have included baked goods, t-shirts and sunglasses, crafts, house-

hold items, and childrens' clothes. The sales usually wrap up around 2pm, though the warehouse is open until 4pm. Vendor comments have been positive, most claiming to be surprised with how much money they made with little effort. The flea markets are a fun way to spend the day, whether selling items or coming out to the warehouse to shop.



### **MSASP Calendar**

We are open the following Saturdays from 8am-4pm:

**October 14\***  
**October 28\***  
**November 4**  
**November 18**  
**December 9**  
**December 16**

\* We will be holding our yard sales on these days. Call 410-540-4061 to find out about vendor opportunities.

Don't forget, we're open until 8pm on Thursdays!